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Dear HSM Boaters,

September 2015

As October 31<sup>st</sup> draws near, preparation for WINTER STORAGE and SUMMER 2016 has begun. We hope you and your families are having an enjoyable season. The Marina continues to buzz with great energy and our waitlist for 2016 continues to grow! If you plan on renewing your slip or mooring with us please make sure you submit your paperwork promptly.

Below you will find the link to our website to obtain the license for Winter 2016 storage and Summer 2016 renewal. You also need to complete the winter service agreement for those of you who are wintering with us. As you know, HSM offers a wide variety of services including winterization and shrinkwrap.

We continue to offer the **12-MONTH MARINA PROGRAM**, which offers 5% off of each season with the added convenience of only one contract to complete for the entire year.

Please review the program(s) below and pick the one that works for you.

**12-MONTH MARINA PROGRAM – complete the license online (under dockage and storage) and Winter service agreement (under yacht sales & service), 12 Month and Winter Package**

**WINTER**

- 5% off 2015 Winter Storage
- Payment in full for 2015 Winter is due no later than November 1<sup>st</sup> or your haul date, whichever comes first.
- Winter services will be invoiced upon completion.

**SUMMER**

- 5% off 2016 Summer Dockage/Mooring
- Your current slip or mooring will be reserved for 2016 Summer.
- Payment in full for 2016 Summer will be due no later than December 15<sup>th</sup>.

If you would like to take advantage of the **12-MONTH MARINA PROGRAM** please complete the License and Service Agreement and return it no later than October 15<sup>th</sup>. Be sure to check the appropriate box at the top, left-hand corner to indicate your option selection.

**WINTER STORAGE ONLY - November 1<sup>st</sup> – April 30<sup>th</sup> – complete the license online (under dockage and storage) and Winter service agreement (under yacht sales & service), 12 Month and Winter Package**

- Fill out the License and Service Agreement. Be sure to check the appropriate box at the top, left hand corner and return it no later than October 15<sup>th</sup> with a 50% deposit.
- Balance is due no later than November 1<sup>st</sup> or your haul date whichever comes first.
- Winter services will be invoiced upon completion.

**2016 SUMMER DOCKAGE ONLY - May 1<sup>st</sup> – October 31<sup>st</sup> - complete the license online (under dockage and storage), Summer Package**

- To reserve your current slip or mooring, fill out the License Agreement. Be sure to check the appropriate box at the top, left hand corner and return it no later than November 15<sup>th</sup>.
- For License Agreements received after November 15<sup>th</sup>, **we will do our best to accommodate you but cannot guarantee a slip/mooring, as we have an extensive wait list for 2016.**
- A 50% deposit is due no later than December 15<sup>th</sup>.
- Balance of Summer license is due by April 1, 2016.

**OPEN HOUSE October 3<sup>rd</sup> 2015**

Our Service Manager, Vincent DiTullio along with our office staff will be hosting an open house at the Marina Office to answer any questions you may have in regards to Winter Storage and Summer 2016. Please join us from 10:00 a.m. – 2:00 p.m.!

As always, HSM strives to make your boating experience pleasurable and safe. Our full service marina staff is 'on call' for all your boating needs. Your continued patronage and support is always appreciated and if you have any questions, please don't hesitate to contact the HSM office.

Thank you,  
Cherie Rudzinsky,  
Marina Manager